

2026 Christmas Tree Buy-Sell Directory

CHRISTMAS TREE GROWERS • WHOLESALERS • RETAILERS • NURSERIES

2026 Buyer's Guide

*At right: John Burton, Christmas Hills Tree Farm, 2025 Grand
Champion Noble Fir*



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**For Convention & Hotel Information Visit
www.christmastrees-wi.org**



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2026 Christmas Tree

Buy-Sell Directory

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The Buy-Sell Directory is an annual publication of the Pacific Northwest Christmas Tree Association designed to facilitate contact between grower members and tree buyers.

All data compiled herein was supplied to the Association by individuals or farms on standard forms prepared by the Association.

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Cover photo: Arten Makarov

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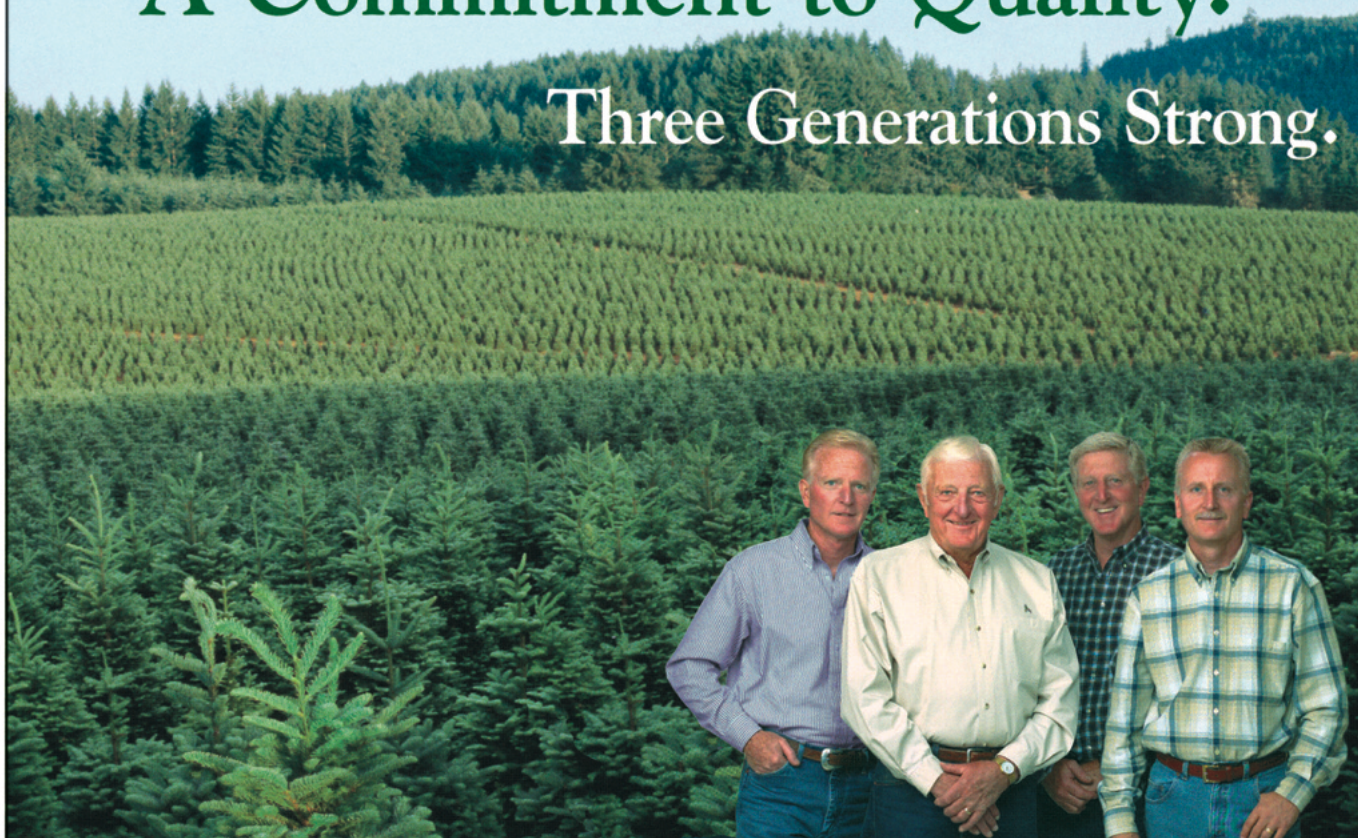
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Set in the scenic beauty of Washington's Christmas tree country, this can't-miss showcase offers a dynamic blend of education, networking, and industry insight designed to help you grow and thrive.



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- ◆ Discover cutting-edge equipment & marketing tools
- ◆ Compete in the Annual Tree Contest for top honors
- ◆ Exclusive farm tours & hands-on demos
- ◆ Bid on a truckload of premium Christmas trees in the Tree Load Auction

EVENT HIGHLIGHTS

DAY 1: SUMMER FARM TOUR

In-depth farm tours & live demos

DAY 2-3: SHOWCASE & TRADESHOW

- ◆ Educational Sessions
- ◆ Tree Contest
- ◆ Tradeshow
- ◆ Awards Banquet
- ◆ Live Music & Entertainment

LODGING & ACCOMMODATIONS

Visit the PNWCTA website for more information on hotel and lodging accommodations

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Area 4

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Area 5

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Silent Night
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Area 8

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Rainy Mountain Farms
Rickel's Tree Farm LLC
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Skyline Christmas Trees
- Knapp Farms
Teufel Holly Farms

Area 9

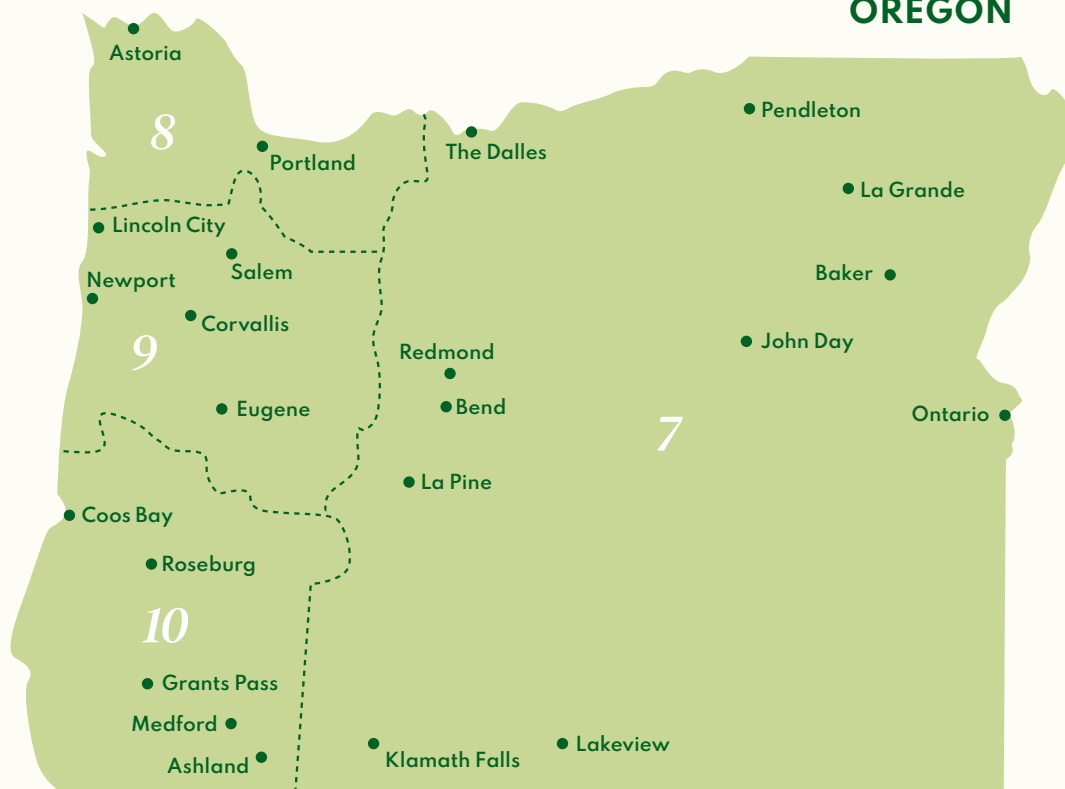
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Foothills Christmas Tree LLC
Greenbriar Ag Mgt. Inc.
Holiday Specialtrees, LLC
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Noble Mountain Tree Farm
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Sellers Listed by Area

WASHINGTON



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REMEMBERING AN INDUSTRY ICON

John Burton

2025 Grand Champion Award Winner

John Burton built Christmas Hills Tree Farm in Mossyrock, Washington on the values of integrity, relationships, and quality, so it came as no surprise that he was crowned the Grand Champion at the Pacific Northwest Christmas Tree Association's (PNWCTA) 2025 Tree Fair. The award, which is voted on by three industry experts, recognizes the highest quality tree at the industry event.

"John was beyond excited to win this last year," said his wife, Cheryl Burton. "He felt it was an honor."

John's Grand Champion award was a fitting tribute to a man who dedicated his life to Christmas trees, leaving a lasting legacy on the industry and his fellow growers.

"Christmas tree farming came naturally to me"

The son of a Christmas tree grower, John has been involved in the industry since before he could talk.

"Growing up around Christmas trees and tree growers was always a part of my life," said John. "Christmas tree farming came naturally to me."

John planted his first trees as a teen through a partnership with his dad, while also working on his dad and brother's farms. He continued to work at the farms while home from college, where he studied engineering.

"After getting married, I continued in school for business," said John. "We then changed directions again and I returned to my love of Christmas trees."

John tells of a friend who owned the local hardware store in Chehalis, where he and Cheryl lived at the time, who owned a piece of property in Mossyrock.

"We loved that 80-acre piece of land and he took a chance on us and carried the contract and allowed us to purchase the land," said John. "We spent the first



year clearing the land and getting ready to plant our first crop of trees."

John continued working for others while they built the farm and expanded their planting each year. They also continued to grow the farm piece by piece, purchasing land when it became available, while at the same time growing their family. Today, the Burtons own 600 acres and built their home on that original piece of land.

"John carried that same desire (as our friend from Mossyrock) to take a risk on people—people that he trusted—in partnering with long-term employees in specific fields of trees, giving them a chance to have a good investment into their futures," said Cheryl.

"Integrity is our hallmark"

Since John and Cheryl purchased the first piece of land, Christmas Hill Tree Farm has always been family-owned and operated. John speaks very highly of his "amazing" office staff and crew, and his foreman who has been with them for 36 years, starting with the Burton family when he was 17 years old as part of their original crew.

“Cheryl and I have worked together to establish our farm and build our business. Integrity is our hallmark,” said John. “We have a personal relationship with so many of our customers. We have visited them regularly and worked hard to help them succeed in their Christmas tree season. We started taking business trips when our children were quite young and it was always an adventure. They grew up knowing the importance of at least touching base with as many customers as we were able.”

John also says they take great care in providing a high-quality tree. From planting, to cultivating, to cutting and delivery; each step is important to him and his team.

“John always said he didn’t want to or need to grow a tree for everyone. He wanted to grow the best trees: why settle for mediocre and mass produced when you can grow Ferraris?” said Cheryl. “He spent a lot of time experimenting and was always looking ahead to see where changes needed to happen. We have added new species of trees over the years. He also listened to his customers and what they were looking for. He respected their opinions. We also do a lot of grafting and that has been a large part of our production, the grafted trees.”

John also said one of the most important values of Christmas Hill Tree Farm is how they value their employees and work to provide the best working atmosphere for them.

“We love being tree farmers”

John’s passion for the Christmas tree industry—and for the integrity it takes to build a successful business—shined through in everything he did on and off his farm.

“The legacy I want to leave is a farm and a person who people could turn to when they need help.”

“We love being tree farmers,” said John. “I especially enjoy finding raw land and clearing it, cultivating and developing it into a good parcel of healthy trees.”

His passion for the industry included those he worked with.

“I like working outdoors alongside my employees,” said John. “I enjoy the relationships with our customers.”

Cheryl notes how much John enjoyed the close relationships between the other Christmas tree farmers in the valley, mentioning John Tillman, Dusty Belcher, his brothers and sister, his nephew, Howie, Barb, and Jason.

“Everyone was always willing to work together to accomplish things, big or little,” said Cheryl. “Ordering supplies, sharing crew, lending equipment; there was a camaraderie and he enjoyed sharing ideas as well.”

John loved clearing land and getting ground prepped. He loved planting, culturing the trees to be beautiful and, of course, harvest!

“John saw himself as a farmer first and a businessman second. He was not a fan of office work!” joked Cheryl. “He did not love technology; he couldn’t be bothered. If he had to choose between learning computers and working in the trees, the trees would win every time.”

John also loved his customers and how unique each nursery or tree lot was and the special relationships he had with them. They became more than customers, they became friends.





“Everyone needs community in their work”

John and Cheryl were longtime members of the PNWCTA and regularly attended events to connect with other members.

“Cheryl and I enjoyed getting to know other farmers and trading ideas with them,” said John. “Everyone needs community in their work. These events offer opportunities for sharing and exchanging information. It’s also an important avenue to build relationships with other growers.”

John believes that the Christmas tree industry is a growing industry and that the best way to keep up with it is staying involved with the association and other growers and learning from each other. He loved working with other growers and coming up with new ideas.

Cheryl notes that, over the years, as the Tree Fair became more business oriented, John switched from taking his family to the event to taking his foreman. He always valued the connections he made at the events and keeping up on what was happening in the industry.

“John really enjoyed working on projects and brainstorming with other growers,” said Cheryl. “That’s how you better yourself.”

“A person people can turn to”

The legacy that John will leave on the Christmas tree industry is significant, but what mattered most to him

was supporting others in the industry whenever and wherever he could.

“The legacy I want to leave is a farm and a person who people could turn to when they need help,” said John. “No matter what that help looks like; if it’s information, guidance...no matter what it is.”

“John loved his farm; he loved being out in the fields and growing and shaping his trees,” said Cheryl. “He also loved and cared about people and that was one of the things that made him special.”

“John loved people and he loved well”

John passed away peacefully on March 7, 2026, after a six-month battle with an aggressive form of cancer. He is remembered as a devoted husband, father, grandfather, son, son-in-law, brother, brother-in-law, cousin, uncle and friend. Cheryl says that John was sad to be leaving those he cared deeply for but was not afraid.

“John loved people and he loved well! He was spontaneous and fun but also incredibly hard working. A beautiful blend. If he made you laugh, it was a successful day for him!” said Cheryl.

John’s legacy will live on in his family, friends, farm, and the PNWCTA, which will remember fondly his devotion to Christmas trees and to his fellow farmers.

While we mourn the loss of our friend, we are grateful for the opportunity to have gotten to know John Burton and for his many contributions to the Christmas tree industry. 🌲



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2025 Tree Contest Winners



2025 Christmas Tree Grand Champion

John Burton,
Christmas Hills Tree Farm
(Noble Fir)



Douglas Fir



1ST PLACE (TIE)

Greg Smith,
Molalla Tree
Farm



1ST PLACE (TIE)

Quinn Kintigh,
Kintigh's
Nursery



3RD PLACE

Matt Snyder,
Kirk Co.

Noble Fir

(1ST PLACE) Grand Champion John Burton



2ND

Drakes
Crossing
Nursery



3RD (TIE)

Tyler Stone,
BTN of Oregon



3RD (TIE)

Howard
Burton, Burton
Christmas
Trees

Grand Fir



1ST

Matt Snyder,
Kirk Co.

Nordmann/ Turkish Fir



1ST

Tyler Stone,
BTN of Oregon



2ND

Quinn Kintigh,
Kintigh's
Nursery

Other Species



1ST

Wes Wasson,
Skookum View
Nobles
(Cork Bark)



2ND

John Burton,
Christmas Hills
Tree Farm
(Fraser)



3RD

Howard
Burton, Burton
Christmas
Trees (Fraser)

Fun Tree

1ST PLACE

Rene Scarcella & Patrick McMenomy,
McMenomy's Highland Tree Farm

Table Top

1ST PLACE

Quinn Kintigh, Kintigh's Nursery

Home Decorations

1ST PLACE

Rene Scarcella & Patrick McMenomy,
McMenomy's Highland Tree Farm

Decorated Wreath

1ST PLACE

Rene Scarcella & Patrick McMenomy,
McMenomy's Highland Tree Farm

Undecorated Wreath

1ST PLACE

Rene Scarcella & Patrick McMenomy,
McMenomy's Highland Tree Farm

2ND PLACE

Rene Scarcella & Patrick McMenomy,
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Membership in the PNWCTA has its advantages

Since 1955, the Pacific Northwest Christmas Tree Association has played a role in providing guidance to Christmas tree growers in the Northwest.

Our purpose is to be the Christmas Tree industry's leading voice, advocate, and knowledge center in the Pacific Northwest.

We are dedicated to achieving this mission through the following core principles:



Collaboration and Mutual Benefit:

Our primary purpose is to bring together industry stakeholders for their mutual and public benefit. We aim to foster cooperation and collective success.



Education, Research, and Quality:

We are committed to sponsoring educational and public relations efforts to enhance public understanding of the industry. Additionally, we promote and engage in research valuable to all members and the production of high-quality, marketable trees.



Market Development and Support:

We strive to develop and expand the market for trees grown in the Pacific Northwest. We are dedicated to improving marketing procedures and providing support at both the wholesale and retail levels.



Environmental Stewardship and Unity:

We are dedicated to practicing environmental stewardship in our operations. Our overarching goal is to provide a unified force that strengthens the Pacific Northwest Christmas Tree industry.

Members benefit from use of the PNWCTA website — www.pnwcta.org

The site includes wholesale farm listings, choose & cut listings, directory search, member resources, information about the Pacific Northwest industry, Lookout and Buy-Sell magazine information and a “members only” section.

Here's What Members Receive:

MARKET EXPOSURE Showcase your farm at the largest Christmas Tree industry event, connecting with buyers and suppliers.

EDUCATION & TRAINING Attend expert-led seminars on growing methods, safety, business practices, and tax implications.

ONLINE VISIBILITY Members can be listed in one of our online directory searches, making it easier for buyers and industry contacts to find you.

NETWORKING OPPORTUNITIES Connect with growers, buyers, retailers, and industry experts to exchange insights and ideas.

INSURANCE DISCOUNTS Access exclusive group rates on liability insurance for retail lots and choose & cut farms.

RESEARCH & INNOVATION Benefit from cutting-edge research on tree health, soil management, and growth quality.

BUY-SELL DIRECTORY Get listed for just \$50 in a widely distributed directory reaching buyers across North America.

MEMBERSHIP DIRECTORY ACCESS Find industry contacts and services in the Summer Lookout publication and online.

ADVERTISING DISCOUNTS Save on advertising rates in the Christmas Tree Lookout and Buy-Sell Directory.

HEALTH PLAN DISCOUNTS Exclusive health plan discounts for members in Oregon & SW Washington through Oregon Aglink.

Join Online: www.PNWCTA.org

2026 MEMBERSHIP APPLICATION

DUES SCHEDULE

Dues are payable per calendar year (January 1 to December 31) and may not be prorated.

If qualified in more than one category, the applicant must apply for and pay dues in the highest category. For example, if a broker is also a pre-harvest grower, then the dues would be that of a broker; or if a nursery owner has 200 acres of Christmas trees, the dues would be that of a grower; or if a retailer is also a broker, supplier or harvesting grower, the dues would be that of the highest category.

RETAILER (SEE NOTE AT LEFT) \$150 1-2 LOTS \$300 3+ LOTS

Those actively involved in retailing trees to the public, i.e. tree lots, florists, store outlets, choose and cut operations. Retailers who are also suppliers, brokers, nurseries or growers would not qualify under this category.

ASSOCIATE \$200

Educators, Extension Agents, Foresters, Employees of member firms

INDUSTRIAL \$450

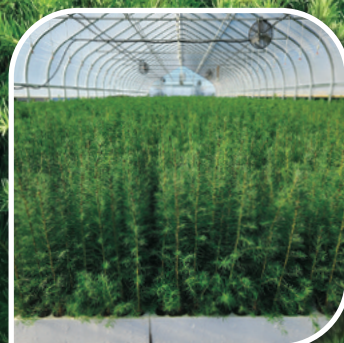
Brokers, Commercial, Nursery, Greens Industry, Suppliers, Services

GROWER

Pre-harvest (up to 5 years)	\$300
Choose & Cut Only 1-20 acres	\$150
Choose & Cut Only 21+ acres	\$300
1-20 acres	\$150
21-40 acres	\$300
41-100 acres	\$700
101-200 acres	\$1,000
201-300 acres	\$1,400
301-500 acres	\$2,000
501-1,000 acres	\$2,600
1,001-2,500 acres	\$3,300
Over 2,500 acres	\$4,100

**For more information contact Pacific Northwest Christmas Tree Association
PO Box 7245, Salem, OR 97303 (503) 364-2942 info@pnwcta.org**

Healthy, Vigorous Seedlings



- ❑ Trusted suppliers of Christmas tree and conifer seedlings to customers across the United States
- ❑ Harvesting around 3-4 Million seedlings per year
- ❑ Superior seed sources
- ❑ Dependable, consistent quality from year-to-year
- ❑ Family-owned and operated
- ❑ Christmas trees, reforestation & ornamental varieties

View the Catalog at **DrakesCrossingNursery.com**

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Celebrating
50+ Years
EST. 1968



- ❑ Dedicated family operation
- ❑ Helicopter harvested for reduced handling
- ❑ Variety of sizes – Table Top to 10 feet
- ❑ Consistent high quality
- ❑ All trees shaken to remove natural debris
- ❑ Loyalty to long-term relations
- ❑ Wreaths and garland by hand



View the Catalog at [HuppFarms.com](https://www.huppfarms.com)

info@huppfarms.com • 503-873-4932 • 19774 Grade Rd. SE, Silverton, Oregon 97381

Sellers

M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Allen's Tree Farm Randy and Jenny Allen 19101 S Redland Rd Oregon City, OR 97045 rallentreefarm@gmail.com	503-631-7997/O 503-201-0544 Area 8	10'-12' 25	14' and up 50	10'-12' 25				
Alpine Christmas Trees Chris Maretich 2312 Wible Rd Bakersfield, CA 93304 cmalpine@gmail.com	661-832-2870 661-303-7883	1M	1M	200	1M		1M	
Alpine U-Cut Jerry & Tim Reid PO Box 307 Belfair, WA 98528 jreid@reidrealestate.com www.alpineucut.com	360-271-1985 360-689-5133 Fax 360-277-5155 Area 3	500	2M	1M	500			
Anchor Bar Tree Farms Michael F. Burns 1795 Sawdust Hill Road Poulsbo, WA 98370 michael@lowwaterproperties.com	206-849-4827 Area 3	Yes	Yes					
B.T.N. of Oregon Ben, Tyler, Nathan Stone 7544 Jordan St SE Salem, OR 97317 ben@btnoforegon.com tyler@btnoforegon.com www.BTNofOregon.com	503-363-6106 x105 Cell 503-881-8610 Tyler Fax 503-363-0574 Area 9	20M	40M	5M	15M		10M	

M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Bishop and Mathews Ron Bishop 4905 Main St. Shasta Lake, CA ron@bishopandmathews.com www.bishopandmathews.com	530-425-5030 Fax 530-688-7729	Available	Available		Available		Avail.	
Burton Christmas Trees, LLC Howard and Kay Burton 175 Burton Tree Dr Morton, WA 98356 howard@burtontrees.com kay@burtontrees.com www.burtontrees.com	206-262-9700 Cell 206-919-5824 Area 4		25M Noble		5M			
Busco LLC Natasha Renteria & Melisa Hernandez 28055 S. Busco Lane Canby, OR 97013 natasha@unlimited.com.mx melisa@unlimited.com.mx www.icitrees.com	760-881-0048 971-678-7396 Fax 503-905-8100	5M	5M	2M	2M			
Cocco Tree Farm Mike Cocco Canby, OR mike@mlcocco.com	650-465-5854 Area 8				Available			
Colley Tree Farm LLC Brian Colley 92912 Allens Aly Cheshire, OR 97419 colley.brian1@gmail.com	541-214-5213 Area 9	1M	5M		5M			
Deep Creek Tree Farms Darcy Miller 20601 SE Tara Lara Lane Eagle Creek, OR 97022 darcymiller@yahoo.com	503-637-6404 503-784-5785 Fax 503-637-3890 Area 8	2M	4M	1M	1M			
Drakes Crossing Nursery 19774 Grade Rd SE Silverton, OR 97381 info@drakescrossingnursery.com www.drakescrossingnursery.com	503-873-4932/O Fax 503-873-4933 Area 9		TT & M Nobles		TT & M		M	Wreaths and Garlands
Eola Vista Tree Farm Tony Feldman 15340 May Rd Dallas, OR 97338 tfeldman72@gmail.com www.eolavistatreefarm.com	971-612-3611 Area 9		1M					
Evergreen Valley Tree Farm Frank King III 7935 Johnson Rd SE Olympia, WA 98513 evlandscape@hotmail.com	360-459-0599 Area 4		8M		4M	1M		
Foothills Christmas Tree LLC Brian Stinnett PO Box 34 Lyons, OR 97358 brian.fct@wvi.com	503-979-1999 Area 9		5M		5M			

M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Greenbriar Ag Mgt. Inc. Bill Brawley Stayton, OR bill@gbatree.com greenbriarag.com	Cell 503-932-2323 Area 9	20M	25M	2M	15M	1M		
Holiday Specialtrees, LLC Jim Schaefer 36252 S Kropf Rd Woodburn, OR 97071 jims@holidayspecialtrees.com www.holidayspecialtrees.com	503-634-2246 Fax 503-634-2661 Area 9	Yes	Yes	Yes	Yes		Yes	TT
Holiday Tree Farms, Inc. Jeff Larcom and Dustin Fullen 800 NW Cornell Ave Corvallis, OR 97330 jeffl@holidaytreefarm.com www.holidaytreefarm.com	541-753-3236/O Area 9	50M	50M		5M			Wreaths Greens Garland 50M
Hopper Bros. Joni Hopper 33285 S. Barlow Rd. Woodburn, OR 97071 Sales@hopperbros.com	503-651-2493 Fax 503-651-3766 Area 8	5M	8M	1M	4M	1M	2M	Plugs & Liners: 5M Balsam 3M Caanan 10M Nordmann 20M Spruce 25M Doug Fir 2M Living Trees
Kirk International Kim Rollwage PO Box 547 Beavercreek, OR 97004 krollwage@kirkcompany.com www.kirkcompany.com	503-632-7829 Fax 503-632-7021 Area 9	YES	YES	YES	YES		YES	TT
Kintigh Nursery Dan Kintigh Springfield OR kintighnursery@gmail.com	541-746-1842 Area 9	1M	2M				1M	
K.L.M. Tree Farm Mark and Luanne Steelhammer 16725 Marlu Lane SW Rochester, WA 98579 klmtreefarm@gmail.com www.klmtreefarm.com	360-273-7216 800-775-8733 Area 4	5M	5M		5M			
Lazy J Tree Farm Steven Johnson 225 Gehrke Rd Port Angeles, WA lazyjtreefarm@msn.com www.lazyjtreefarm.com	360-457-5950 360-461-4157 Area 3	500			1M			
McKenzie Farms Cubby Steinhart 17272 S Gerber Rd Oregon City, OR 97045 admin@mckenziefarms.org www.mckenziefarms.org	503-631-7368 971-334-0195 Fax 503-631-8794 Area 8	100M	100M	1M	3M			
Molalla Tree Farms Greg Smith Molalla, Oregon molallatreefarms@gmail.com	503-319-8375 Fax 503-263-6949 Area 9	Yes	Yes		Yes			

M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Natives Northwest Christmas Trees Chris Aldrich 591 Leonard Rd Onalaska, WA 98570 nnw@tds.net	360-561-8586 Area 5		4M		4M			
New Tree Farm LLC Randy Gardner 25955 Highway 26 Cheshire, OR 97419 newtreefarm@gmail.com	541-915-1530 541-998-3865 Fax 541-895-4186 Area 9	30M						
Noble Mountain Tree Farm Bob Schaefer 5115 Bethel Heights Rd NW Salem, OR 97304 bobs@noblemountain.com	503-364-2383 Fax 503-364-2906 Area 9	55M	65M	3M	2M			
Olympic Mountain Evergreen Shay Johnson 2933 W Skokomish Valley Rd Shelton, WA 98584 admin@olympicmountainevergreen.com olympicmountainevergreen.com	360-427-1354 Area 3	10M	2M					
Port Blakely Dennis Muller 8133 River Dr SE Tumwater, WA 98501 dmuller@portblakely.com	360-581-4959 Area 4		2M Noble					Christmas Boughs: Noble, Silver Fir, Western White Pine Western Red Cedar, Douglas Fir, Port Orford Cedar, Incense Cedar
Pronzini Christmas Tree Farms, LLC Jon Pronzini Salem, OR jpronzini@aol.com	503-587-9543 Area 9	40M	125M	3M	10M	2M		10M Wreaths and Garland
Rainy Mountain Farms Richard Ten Eyck 49400 SE Marmot Rd Sandy, OR 97055 richardteneyck@hotmail.com	503-351-0965 Area 8		300		100			
Rickel's Tree Farm LLC Dan Rickel 29501 SE Shorgo Rick Rd Estacada, OR 97023 rickelstreefarm@aol.com	503-630-4349/H Cell 503-572-6089 Fax 503-630-7542 Area 8	4M	2M	2M	4M			
RowHoe Farms Duncan Finlayson PO Box 2607 Clackamas, OR 97023 rowhoefarms@gmail.com	503-970-8623 Area 8	4M	10M	1M	3M			
Schmidlin Farm Mark Schmidlin PO Box 192 Banks, OR 97106 markschmidlin@msn.com www.schmidlinfarms.com	503-314-8484 Area 8	4M			1M			

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Silent Night Christmas Tree Farm Dusty Belcher PO Box 297 Mossyrock, WA 98564 dbt@tds.net	360-983-3350	1M	3M		1.5M			
	Area 5							
Silver Bells Tree Farm Casey Grogan 2448 Drift Creek Rd NE Silverton, OR 97381 sales@silverbellsblue.com www.silverbellsblue.com	503-873-2036 503-932-9713		10M			5M		
	Area 9							
Skyline Christmas Trees - Knapp Farms John Knapp PO Box 1360 Sandy, OR 97055 skylinechristmastrees@gmail.com	503-668-5461 503-819-4037		5M		5M			
	Area 8							
Skookum View Nobles Wes Wasson 1572 SE Lynch Rd. Shelton, WA 98584 wsw63@tds.net www.skookumnobles.com	253-279-5293		2M					
	Area 3							
Snowshoe Evergreen, Inc. Kristi Scholz-O'Leary 13921 McCutcheon Rd Orting, WA 98360 kristi@snowshoeevergreen.com www.snowshoeevergreen.com	253-848-3492/O Fax 253-840-9323	Call to Inquire	Call to Inquire Noble	Call to Inquire	Call to Inquire	Call to Inquire		Wreaths Greens Garland Table Tops
	Area 4							
Tabletop Enterprise Christmas Tree Farm Ronnie & Marci King Eugene, OR marciaccess@yahoo.com	541-852-0084		3M Noble		500			
	Area 9							
Teufel Holly Farms Andy Siller 3500 NE Zion Church Rd Cornelius, OR 97113 andys@teufelhollyfarms.com	503-292-9181		Yes					Yes
	Area 8							
West Valley Tree Farm Tony Kauffman 22455 Finn Rd Sheridan, OR 97378 tony_kauffman@yahoo.com	574-238-0004			150			500	
	Area 9							
West's Tree Farm Jon West 92535 Berlin Rd Sweet Home, OR 97386 weststreefarm@hotmail.com	541-409-9446 541-409-3433		2M		200			
	Area 9							
Westom Christmas Tree Sam Westom 202 East 4th St Molalla, OR 97038 samwestom@yahoo.com	503-519-6068	Yes	Yes		Yes			
	Area 9							

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**We have formed a family of companies united by one shared vision:
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**Flock & Flock Machines • Rebar Stands • Wood Stands • Lot Supplies •
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Retail Items • Nail-On water Bowls • Banners, Pennants & Signs •
Stand Strait® Pin Stands • Tim Mitchell Rebar Stands • Grower Supplies •
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Riverside, CA
800-858-8733**

**Sheerlund Products
740 Corporate Drive
Reading, PA 19605
800-233-2958**

**Kirk Wisconsin
N4080 State Rd 22
Wautoma, WI 54982
800-252-KIRK**

**Veldsma & Sons
160 Andrew St Suite 100
Stockbridge, GA 30281
800-458-7919**

**www.kirkcompany.com
www.peakseasons.store
www.sheerlundproducts.com**

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65 FT SPREADING WIDTH!



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GANTRY TRACTOR**

MOW, SPRAY, BASAL
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**SELF-PROPELLED
MESH TREE BALER**

3-4 SECONDS PER TREE!

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CHRISTMAS TREE PRESERVER WE BEAT WATER!

#1 University Documented in a 28 day Test for the National Christmas Tree Assn.

NEEDLE LOSS IN
OUR #1 PRESERVER **10.5%**

NEEDLE LOSS
IN WATER **33.2%**

CHRISTMAS TREE PRESERVER IS #1

- ✓ Prevents the stand from going dry the first critical week.
- ✓ Ingredients will keep your customer's tree fresh & needles on longer!

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144 Packet Display **\$216.00**
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Suggested Retail **\$5.00 Packet**

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WHAT CUSTOMERS ARE SAYING

26 TREE LOTS, ABC Tree Farms

Christmas tree freshness is the most important part of the customer experience and this product is hands down the best product on the market for keeping your Christmas tree fresh and supple for the entire Holiday season.

Jerry bought 30,000 packets to give free with every tree sold.

12 TREE LOTS, Holiday Hills Christmas Trees

A quick note to let you know how much we (and our customers) love Oregon Forestry Laboratory's Christmas tree preserver. This stuff almost sells itself! Your display is colorful, easy to display, refill and easy to store. Our order has doubled every year since 2015!!

ALLAN'S U-CUT TREE FARM, Oregon City, OR

I used a packet of your tree Preserver on our own tree and the result was amazing. I kept my tree up for 2 months! We decorated our tree for Valentine's Day. I took a picture of the tree skirt to show our customers how few needles were on the skirt. I'm giving a free packet with every tree I sell from now on.

HERITAGE TREE LOTS, Nevada Christmas Tree Lots

"Jim, I'm out of your preservative already. This stuff is selling like hot cakes. I can't believe the people that are coming back and swearing by it!"

PLUS MANY MORE!



M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Anthony's Christmas Trees Edward Miller 809 E Yanonali St Santa Barbara, CA 93103 elves@anthonyschristmastrees.com www.anthonyschristmastrees.com	805-455-3017 Lot 805-966-6668	1M	6.5M		2.5M			Wreaths Garland Potted Trees Poinsettias
Battaglia Ranch Paul Battaglia PO Box 270 San Martin, CA 95046 paulbatt01@aol.com battagliaranch.com	408-683-4730/O 408-221-6274 Fax 408-683-4955	1M	5M	500	1M	1M	1M	
Big Wave Dave's Christmas Trees Dave Lidren 5519 Larkin St. Ventura, CA 93003 bigwavedavetrees@aol.com	805-218-0282	YES	YES	YES	YES	YES		
Busco LLC Natasha Renteria & Melisa Hernandez 28055 S. Busco Lane Canby, OR 97013 natasha@unlimited.com.mx melisa@unlimited.com.mx www.icitrees.com	760-881-0048 971-678-7396 Fax 503-905-8100	5M	5M	2M	2M			

M = Thousand

TT = Table Top

	PHONE	DOUGLAS	NOBLE, SHASTA RED, SILVER	GRAND	NORDMANN	FRASER	TURKISH	OTHER TREE SPECIES, WREATHS AND GARLANDS
Family Christmas Tree Farm Tyler Stokes 300 Pepper Dr. El Cajon, CA 92021 info@familychristmastreefarm.com www.familychristmastreefarm.com	619-448-5331 619-850-2459		4M		1.5M	1.5M		1.5M Wreaths and Garlands
J.G. Brands Christmas Tree Sales John Nuzzi PO Box 030463 Elmont, NY 11003 sales@jgbrands.com	516-795-1054 516-322-7740 Fax 516-795-1306		YES			YES		
Kirk International Kim Rollwage PO Box 547 Beavercreek, OR 97004 krollwage@kirkcompany.com www.kirkcompany.com	503-632-7829 Fax 503-632-7021	YES		YES	YES	YES	YES	TT
Morningglory Farm Jerry Collver 19540 Hwy 126 Walton, OR 97490 collvermorninggloryfarm@msn.com	541-554-9446	YES	YES	YES	YES			
Santa's Tree Farm and Village Daniel Sare 78 Pilarictos Creek Rd Half Moon Bay, CA 94019 dsare@aol.com www.santastreefarm.com	650-726-2246		Noble Fir #1					Wreaths Garlands
Stanley Family Tree Robert Stanley 2576 Craig Court Castro Valley, CA 94546 bsstanley@hotmail.com	510-502-6619 510-703-5082							
Tina's Trees Tina Callas 13031 Greenleaf St Studio City, CA 91604 calset@aol.com tinastrees.com	818-388-7818	YES	YES	YES	YES	YES		
Worker and Farmer Labor Association Kim Bresler 975 Carpenter RD NE Ste 201 Lacey, WA 98516 kbresler@wafra.org www.wafra.org	360-455-8064	1M	1M					



Photo credit: KOMU Photos/ Anna Burkart

	PHONE	TYPE OF TRUCK	NUMBER OF UNITS
Northland Express Transport Joel Mandel & Carol Hill Troutdale, OR jmandel@northlandexp.com www.northlandexpresstransport.com	503-575-5989 503-473-2250	Freight Broker	Unlimited Availability

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Customer Satisfaction Guaranteed

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Mark & Luanne Steelhammer

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 1-800-775-8733
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 klmtreefarm@gmail.com

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 Association

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All Major Species

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Eagle Creek, Oregon 97022

(503) 637-6404

Nurseries

Bareroot Stock

M = Thousand

	PHONE	CONTRACT M SPECIES AVAILABLE	CONTRACT M TREES	PUBLIC SALE	TRANSPLANT
Brooks Tree Farm Kathy LeCompte and Kim Curtis 9785 Portland Rd NE Salem, OR 97305 office@brookstreefarm.com www.brookstreefarm.com	503-393-6300/O Fax 503-393-0827	Douglas-fir Noble fir Grand fir Nordmann fir Balsam fir Concolor fir Fraser fir White fir Turkish fir Western red cedar Ponderosa pine Scotch pine Colorado spruce	10M	YES	YES
Drakes Crossing Nursery 19774 Grade Rd SE Silverton, OR 97381 info@drakescrossingnursery.com www.drakescrossingnursery.com	503-873-4932/O Fax 503-873-4933	Douglas-fir Noble fir Grand fir Nordmann fir Balsam fir Concolor fir Fraser fir White fir Corkbark California red fir Turkish fir Western Hemlock Ponderosa pine Scotch pine Colorado spruce Cedar Pacific Silver	M	YES	Bare Root
Lava Nursery Inc. Jeffrey Snyder PO Box 370 Parkdale, OR 97041 lavanursery@aol.com	541-352-7303	Noble fir Grand fir Nordmann fir Corkbark Turkish fir	1M	YES	P-1; P-2 2-1; 2-2
Snowshoe Evergreen, Inc./ Kenneth D. Scholz, S.P. Kristi Scholz-O'Leary 13921 McCutcheon Rd Orting, WA 98360 kristi@snowshoeevergreen.com www.snowshoeevergreen.com	253-848-3492/O Fax 253-840-9323	Douglas-fir Noble fir Grand fir Fraser fir Nordmann fir Fraser Turkish Western Red Cedar Canaan	YES	YES	Bare Root P+1+1, P+1 1/2, P+2, P+1

Containerized Stock

M = Thousand

	PHONE	CONTRACT M SPECIES AVAILABLE	CONTRACT M TREES	PUBLIC SALE	TRANSPLANT
Brooks Tree Farm Kathy LeCompte and Kim Curtis 9785 Portland Rd NE Salem, OR 97305 office@brookstreefarm.com www.brookstreefarm.com	503-393-6300/O Fax 503-393-0827	Douglas-fir Noble fir Grand fir Nordmann fir Turkish fir Western Red Cedar Western Hemlock Ponderosa pine Scotch Pine Colorado Spruce	10M	YES	YES
Drakes Crossing Nursery 19774 Grade Rd SE Silverton, OR 97381 info@drakescrossingnursery.com www.drakescrossingnursery.com	503-873-4932/O Fax 503-873-4933	Douglas-fir Noble fir Grand fir Nordmann fir Balsam fir Concolor fir Fraser fir White fir Corkbark California red fir Turkish fir Western Hemlock Ponderosa pine Scotch pine Colorado spruce Cedar Pacific Silver	M	YES	Plugs
Lava Nursery Inc. Jeffrey Snyder PO Box 370 Parkdale, OR 97041 lavanursery@aol.com	541-352-7303	Noble fir	1M	YES	1P, 1P-1

WORKER AND FARMER
LABOR ASSOCIATION

wafila

RELIABLE WORKFORCE for Christmas Tree Growers

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WORKERS to assist with:**

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wafila – The Clear Choice

Dates to Remember

MEETING DATES



August 20-22, 2026

Christmas Tree & Farm Showcase
*Combined Summer Farm Tour and
 Tree Fair & Trade Show Event!*
 Eatonville, Washington



February 19, 2027

Short Course
 Sheraton Portland Airport Hotel
 Portland, Oregon

PUBLICATION DATES



June 6

Closing date for
 advertising space
 reservations for
Summer Lookout
 magazine.

*Issue date is
 August 5.*



December 1

Closing date for
 advertising space
 reservations for
Winter Lookout
 magazine.

*Issue date is
 January 31.*



March 15

Closing date for
 advertising space
 reservations for
Buy-Sell Directory.

Issue date is May 1.

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*A grower of Oregon Noble, Douglas
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- Remote or frame mounted tree shaker options



SHAKEE 250

- 3 power options: 5.5 HP Honda direct drive engine, 540 rmp PTO driven, 1 HP "Farm Duty" elect. motor with foot switch
- Optional Wheel Kit with highway tires, tongue & handles



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- Perfect for retail lots
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- Foot switch operated
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- 32' long boom extends 18' into truck
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- 1 or 2 row units available



For more information, contact RES Equipment L.L.C.
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Classifieds

TREE FARM & EQUIPMENT FOR SALE

Abbey Lane Christmas Trees
19420 Abbey Lane SE, Bucoda, WA

- Annual plantings beginning in 2018
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As a result of growing our own seedlings and transplants, as well as planting, culturing, maintaining, and harvesting each tree, we are able to provide presidential quality trees, designer wreaths & greens, and unparalleled customer service.

For more information about availability and pricing, please contact our office and ask for:

Kristi Scholz-O'Leary
kristi@snowshoeevergreen.com

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